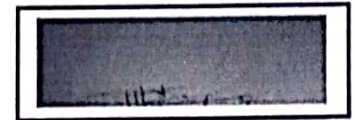




FACULTY: Humanities, Social and Management Sciences
DEPARTMENT: Business Administration
FIRST SEMESTER EXAMINATIONS
2020/2021 ACADEMIC SESSION

COURSE CODE: BUS 201
COURSE TITLE: MANAGEMENT THEORY
DURATION: 2HOURS



INSTRUCTIONS:

1. Write your matriculation number in the answer booklet provided
2. Question one is Compulsory
3. Answer other any three questions in the examination booklet provided.
4. All questions carry equal marks (15 marks)

QUESTIONS

1. Trace with detailed explanation the evolution of management thought from the classical school of thought.
 - a. The scientific school of management
 - b. The administrative school of management
 - c. Bureaucratic school of management (15marks)
2. Skill refers to the capacity to apply knowledge in a practical and demonstrable way. Identify and explain the skills needed by a manager in order to achieve optimum output. (10marks).
- 2b. Differentiate between management and leadership (5marks)
3. With the aid of a diagram, discuss extensively the Abraham Maslow's hierarchy of needs (10marks)
- 3b. David McClelland is popular known for his contribution to the motivation theory. Discuss the McClelland needs theory (5marks)
4. Management is the art of getting things done. Discuss in detail the concept of management, management functions and managerial levels. (15marks)
5. Discuss extensively the following behavioural theories of leadership;